



***Si HJT bifacial modules an innovative industrial perspective towards more efficient PV energy generation***

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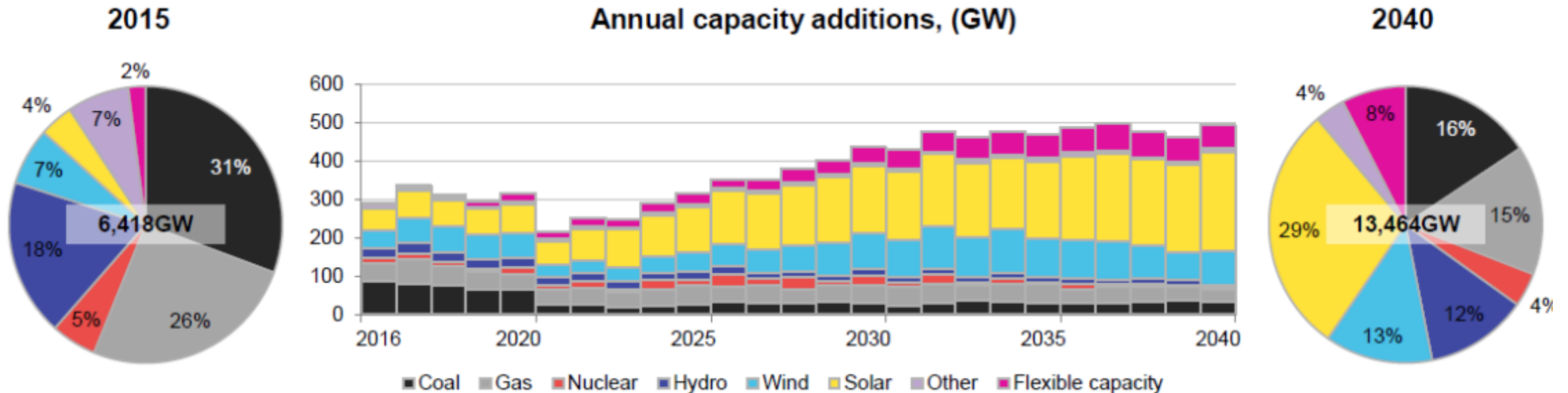
# The PV Market:

- overview
- strategic competitiveness

# Global Energy Market Overview



Global installed capacity in 2015 and 2040 and capacity additions, 2016-40



Source: BNFE New Energy Outlook 2016

The role of PV will be increasingly important in the global energy production scenario. It is forecast that in 2040 PV will achieve a market share of ~ 30%.

# PV Market Overview

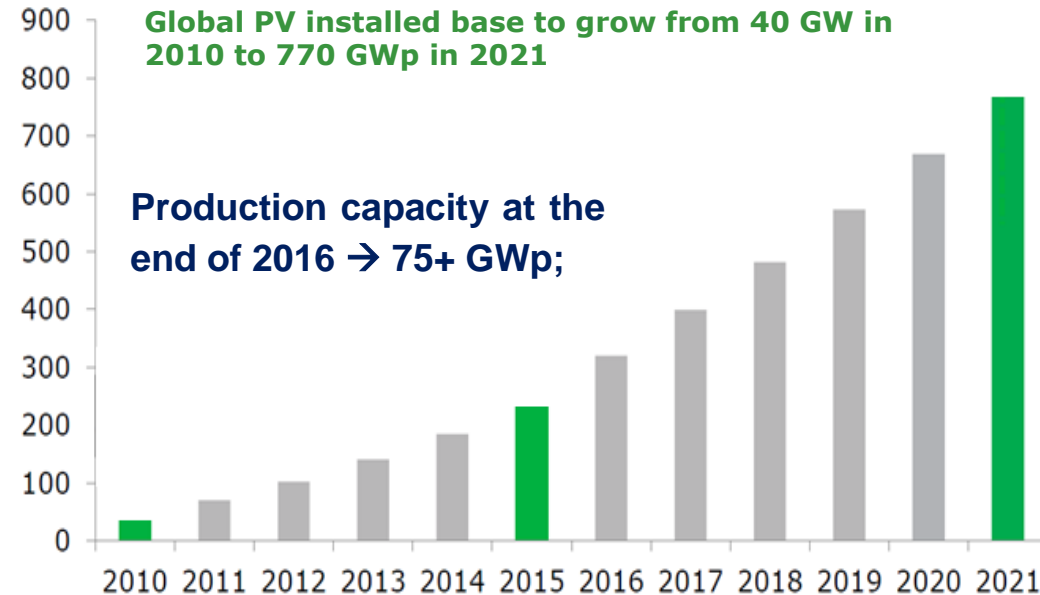
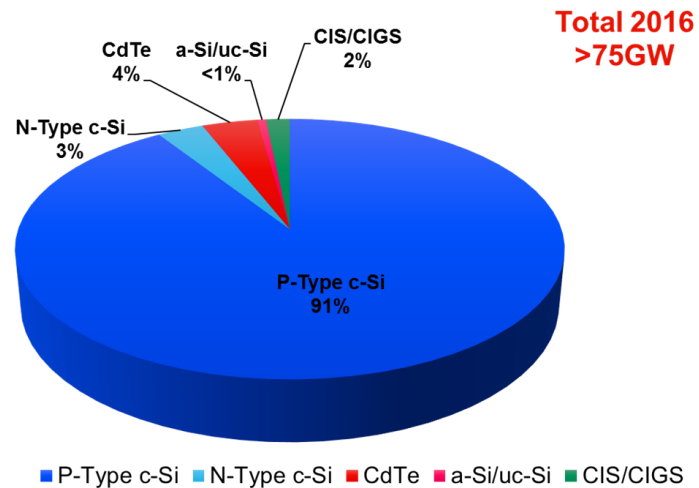
## Global PV Market



The PV market is driven by LCOE\* reduction.

Cell and module cost decrease mainly related to:

- products efficiency enhancement - more power generated by panels
- more efficient value chain and scale economy



100 GW of annual installations will be achieved in 2021

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**Crystalline PV dominate the market: 94% of shipments in 2016**

Source IHS\_2017

(\*) LCOE Levelized Cost of Energy

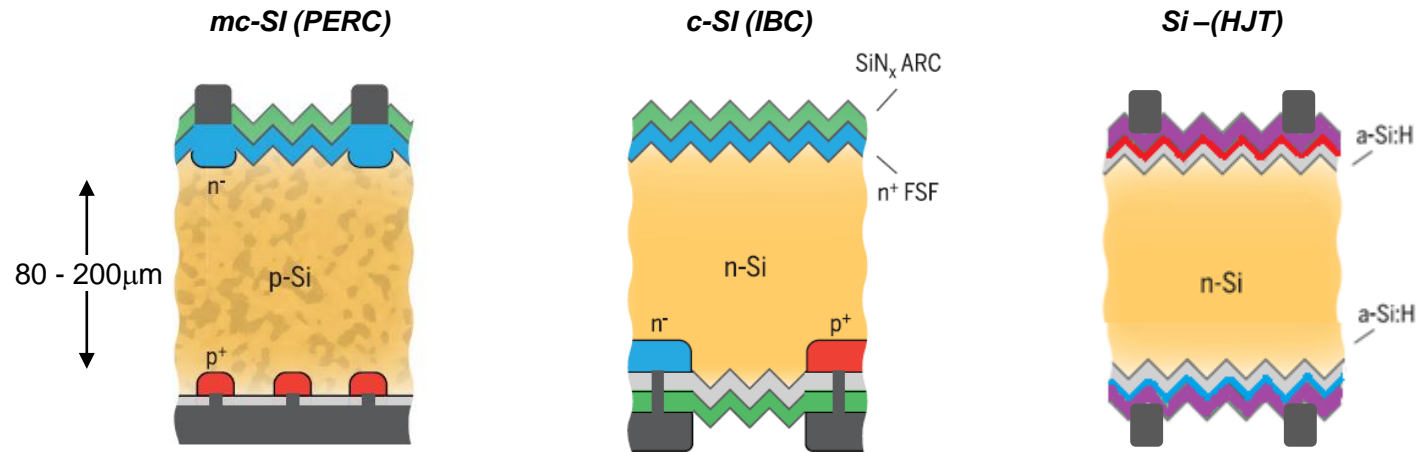
# PV Technology:

- state of the art
- technology competitiveness

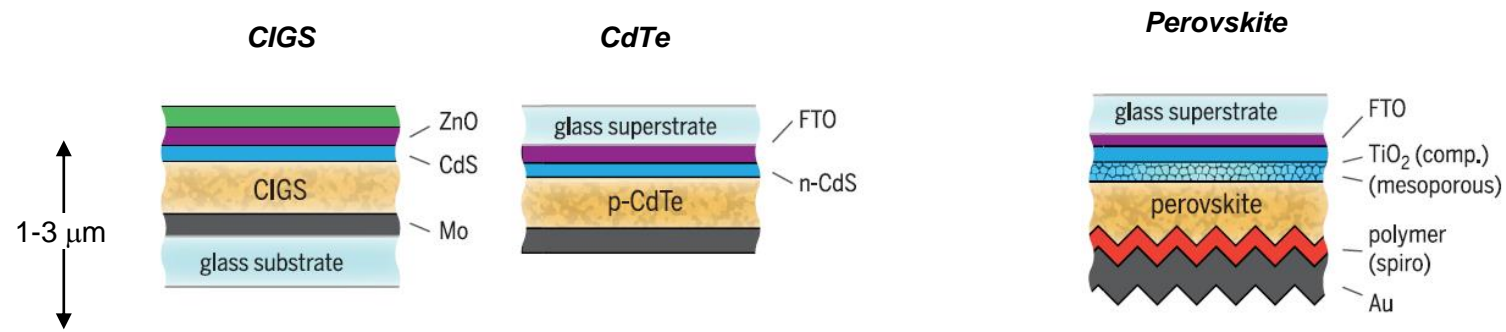
# Solar Cells Architectures

State of the art and new developments

**Si Wafers**  
Higher stabilized  
Efficiency  
Eff: 18 – 25%

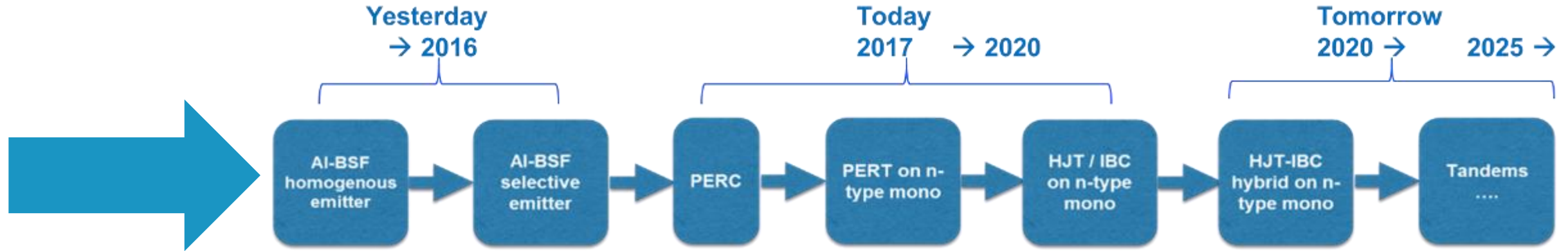


**Thin Film**  
Lower stabilized  
Efficiency  
Eff: 11 – 20%



# Technology Competitiveness

## Si Solar cells Current Status and Development



	poly-Si (AI-BSF)	PERC p-type	PERT n-type	HJT	IBC	Tandem cells
<b>Min wafer thickness</b>	180 µm	180 µm	180 µm	80 µm	100 µm	-
<b>Cell Efficiency</b>	17% → 19%	20% → 22%	21% → 23%	22% → 25%	22.5% → 26% →	25 – 30%
<b>Energy generation Thermal coefficient</b>	-	-	-	+10%	+5% IBC +10% IBC HJT	under study
<b>Energy generation Bifacial</b>	-	+10%	+15%	+25%	-	under study
<b>Reliability / Lifetime</b>	Low: PID + LID 0.5%/year	Low: PID + LID 0.5%/year	Medium: PID, no LID 0.3%/y	High: no PID no LID 0.25%/y	High: no PID no LID 0.25%/y	under study
<b>Costs/Wp</b>	Low	Low	Medium high	Medium	High	under study
<b>Costs/kWh</b>	Medium low	Medium low	Medium	Low	Medium high	under study
<b>Competitiveness</b>	<b>Obsolete technology Limited effc roadmap</b>	<b>Incremental vs mc-Si Low eff increase</b>	<b>Incremental vs PERC Medium eff increase</b>	<b>Disruptive High eff increase</b>	<b>Disruptive High eff increase</b>	<b>Long term Very high effc</b>

# The 3SUN company

- the factory
- the new strategy : “3SUN 2.0” Program
- the innovative Si HJT bifacial modules



# 3SUN

3SUN is a photovoltaic modules' factory based on multi-junction a-Si technology, located in Catania (Italy), owned by Enel Green Power



The biggest PV Italian fab and one of the most important in Europe

**Actual Core Process:** amorphous +  $\mu$ -crystalline silicon deposition

- Two production lines working in parallel
- 8 PECVD clusters per line
- Total 96 deposition chambers with 8 slots per each
- Deposition process rate is 2 panels every 43 seconds
- ~4.000 PV Modules/day as annual average

The Plant size:

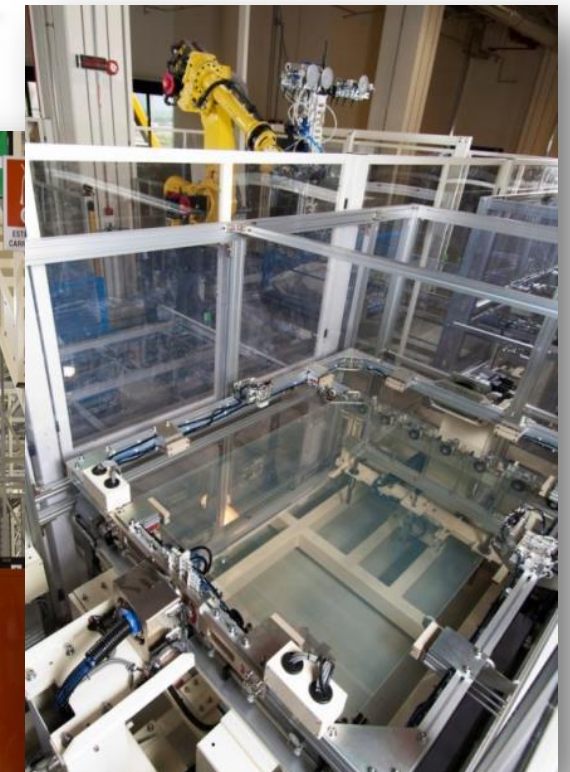
- 240.000 m<sup>2</sup> surface area
- 115.000 m<sup>2</sup> of usable surface
- 50.000 m<sup>2</sup> Fab area
- 3 floors of 16.000 m<sup>2</sup> each
- 300+ permanent employees
- 200 MW/year production capacity
- About 7 millions of modules produced since Dec 2011



# Efficient and Fully Automated Production Lines



**10hrs from Glass  
input  
to Pallet Output**



# International expansion with products manufactured by 3SUN

... just few examples!



## Altomonte (Italy)



## Istia (Italy)



## Brazil



## South Africa




## Chile



# PV Market Trends and Strategies

## New Business Model for 3SUN



- 
- A large, stylized yellow sun with a central circle and several triangular rays extending outwards, positioned over the solar panels.
- **Reducing the cost of energy**
  - **€/Wp → €/kWh**

- Thin film technology has problems of competitiveness
- mc-Si is advantaged by higher efficiency, higher materials standardization and economy of scale

### Strategy of 3SUN integrated within the EGP value chain:

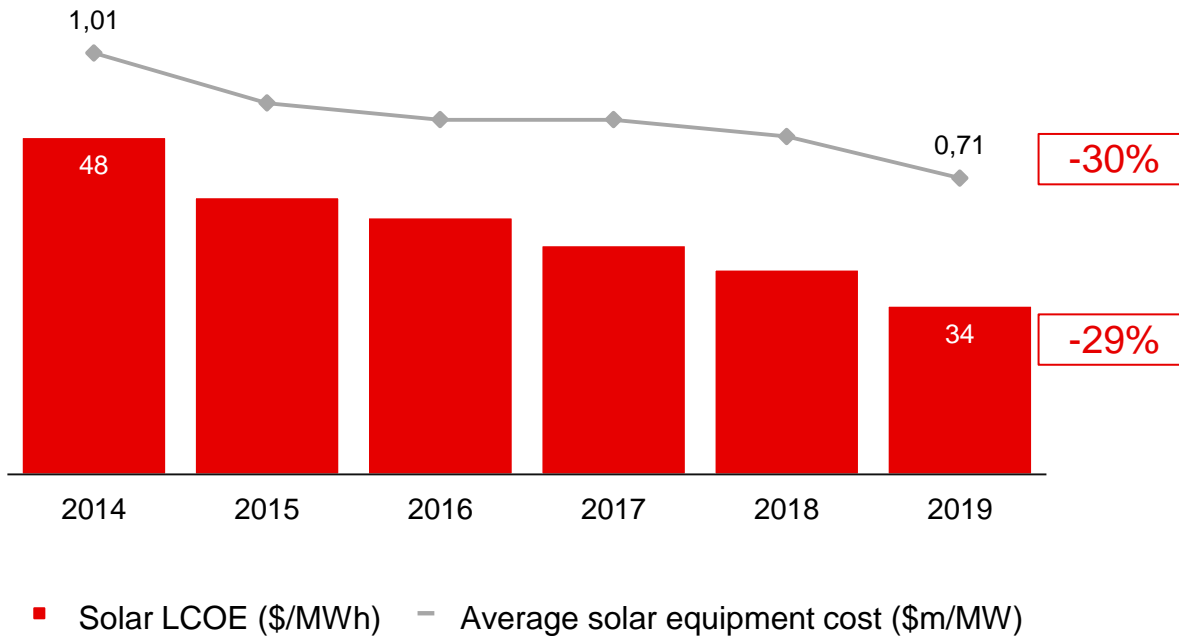
- To convert the a-Si technology to innovative wafer based technology
- Achieving higher energy production in solar plants
- To take advantage from economy of scale and standardization

# Evolution of the solar technology

## Solar equipment versus cost of energy



Solar equipment cost<sup>2</sup> by delivery date & LCOE<sup>1</sup> evolution



How can the European solar industry compete in such a context?

Europe can regain leadership if it can **change the current paradigm:**

from “**reduce cost of modules**” (€/Wp)

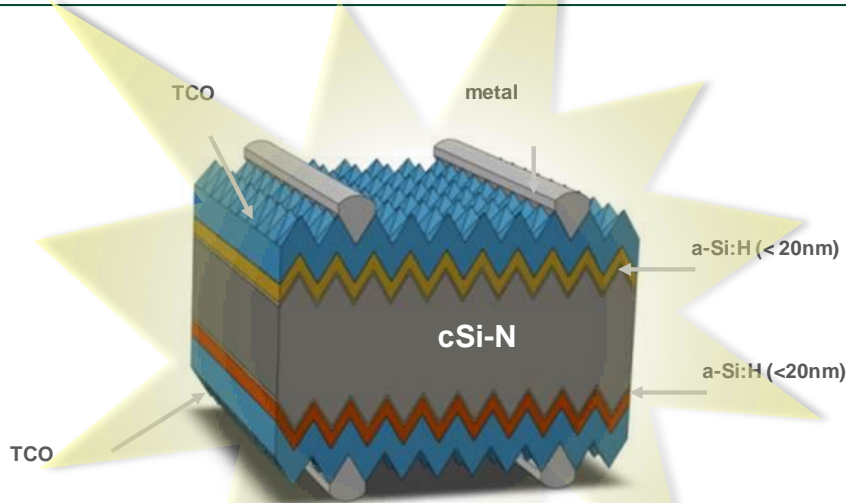
to “**reduce cost of energy**” (€/kWh) and services connected with **distributed renewable generation**

To be competitive the European solar industry needs to focus on the cost of energy

1. Normalised LCOE based on 2014 levels
2. Includes PV module, inverter, tracker, BOP, related service costs

# An Innovative Technology for lowering LCOE

## Silicon HJT bifacial solar cells



- Easy and symmetric process that allows to produce **bifacial cells** → **more energy**
- Combine the advantages of c-Si (high efficiency) and the advantages of amorphous silicon (low degradation with temperature) → **more energy**
- In the “utility scale” application HJT allows to **obtain an energy cost lower than all the other technologies**

**High efficiency** potential with outstanding  $V_{oc}$   
→ up to 750 mV and > 25 % demonstrated

**Energy Yield higher** than standard cells due to excellent temperature characteristics  
→  $-0.25\%/^{\circ}C$  compared to  $-0.45\%/^{\circ}C$   
→ Bifacial modules possible (+10-20% energy yield)

**Low Temperature process**  
→ No bulk carrier lifetime issues during process .  
→ Compatible with thinner wafers

Reduced number of process steps compared to other high performance standard technologies (PERC, PERT)  
→ **Lower Cost of Ownership**

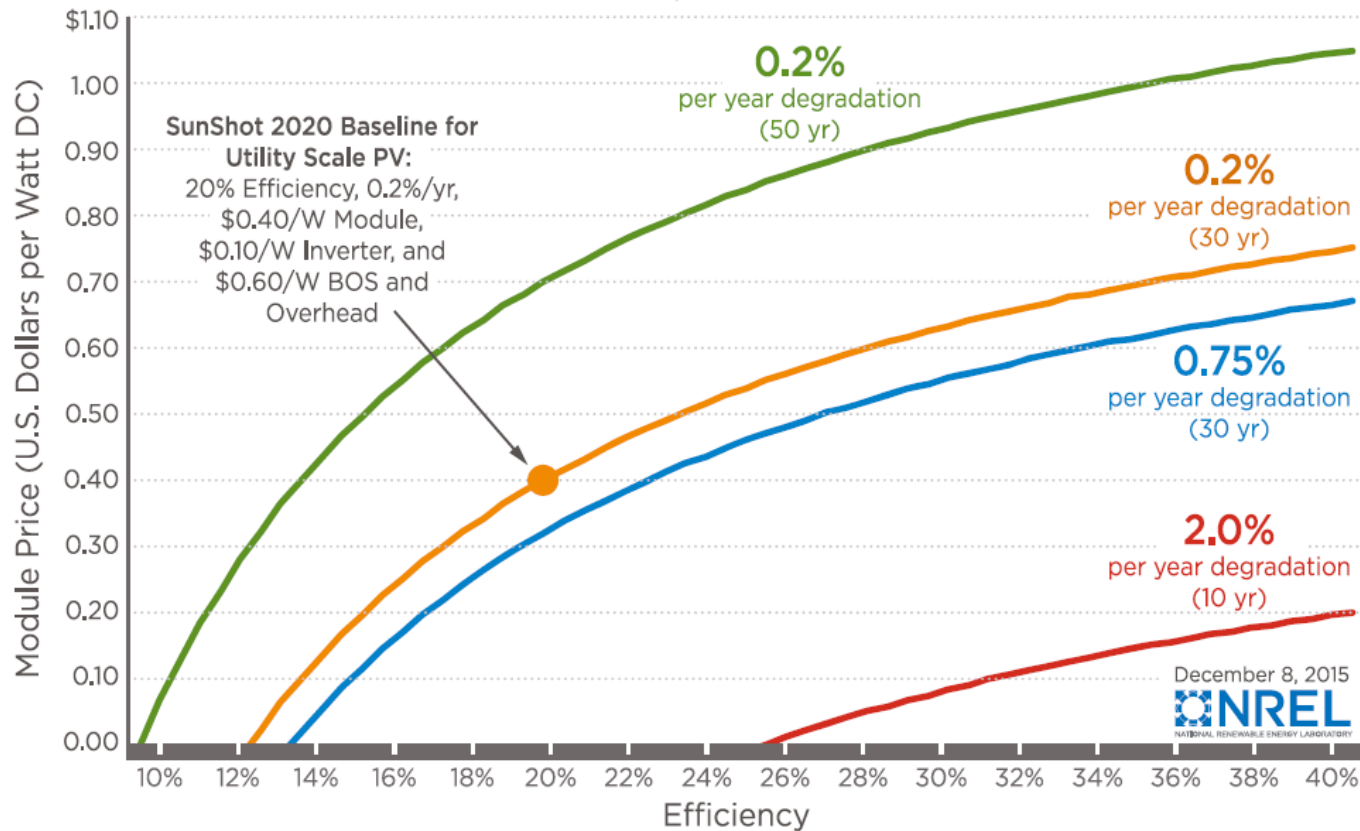
# Cost-Performance Trade-offs

## Reliability impact



### Metric Sets to Achieve the Utility Scale SunShot Goal

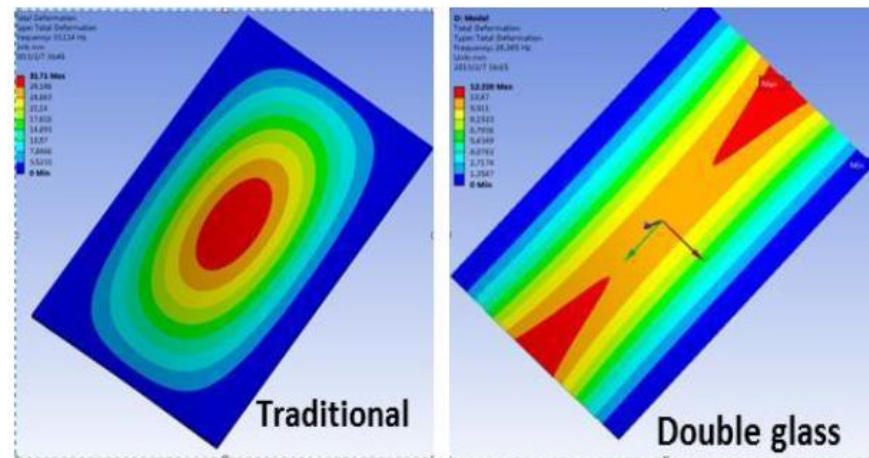
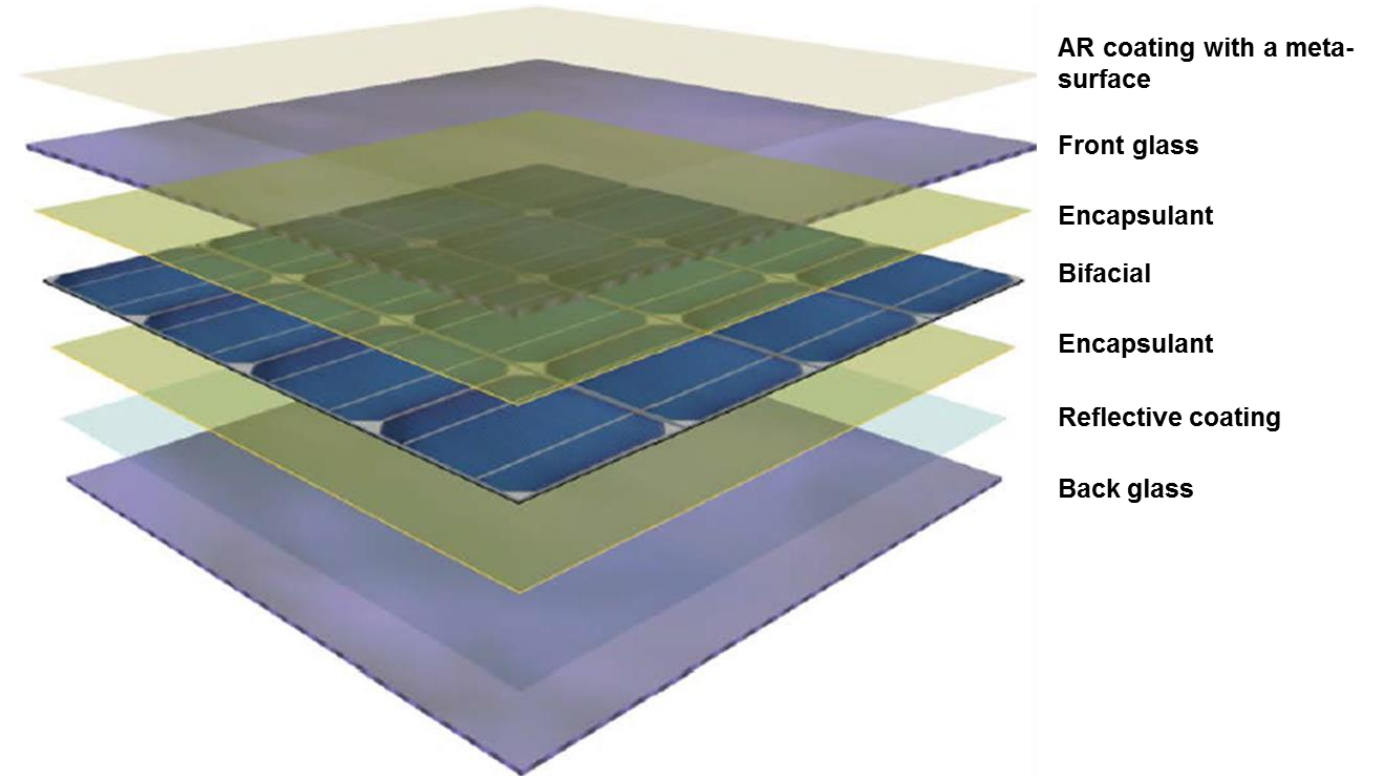
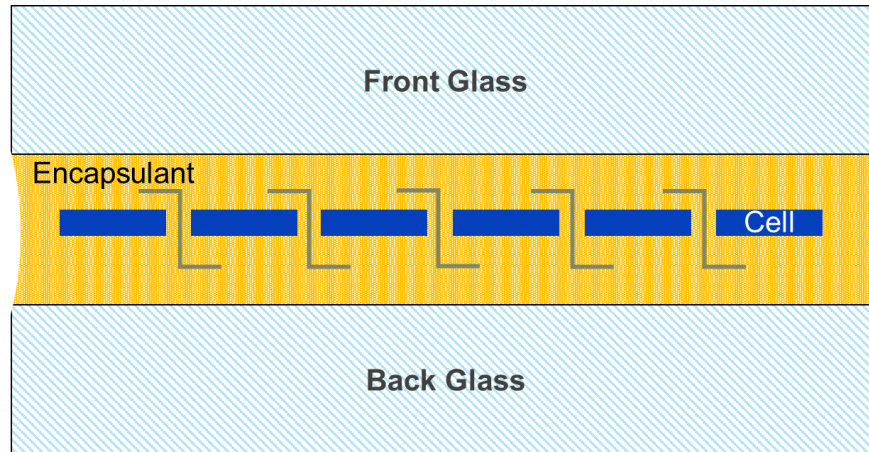
Iso-LCOE Curves of 6 cents per kWh Without Federal or State Incentives and With 1,480 kWh/kW First-Year Performance



- Modules with lifetimes  $\leq 10$  years and high degradation rates cannot achieve competitive LCOE unless they are simultaneously very low cost and very high efficiency.

Rebecca Jones-Albertus et al. "Technology advances needed for photovoltaics to achieve widespread grid price parity," Prog. in Photovolt: Res. Appl. (2016)

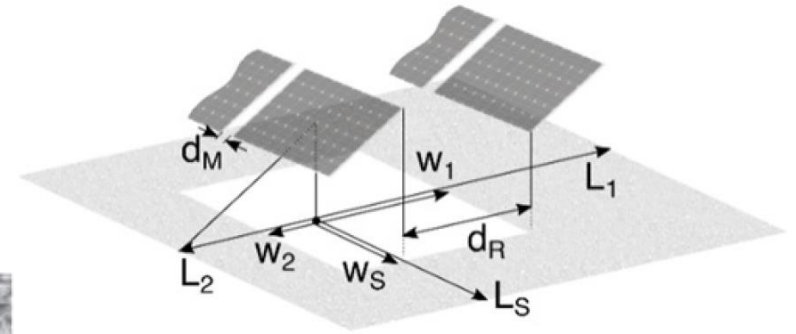
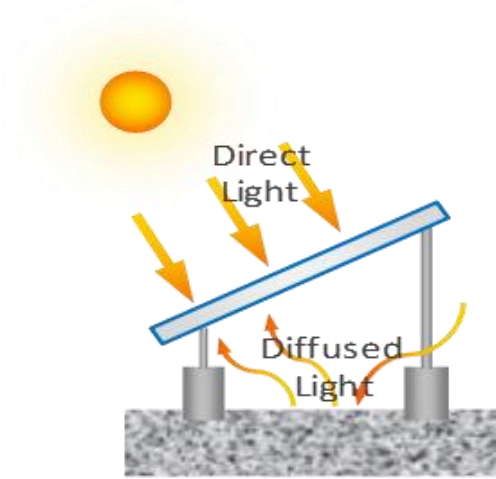
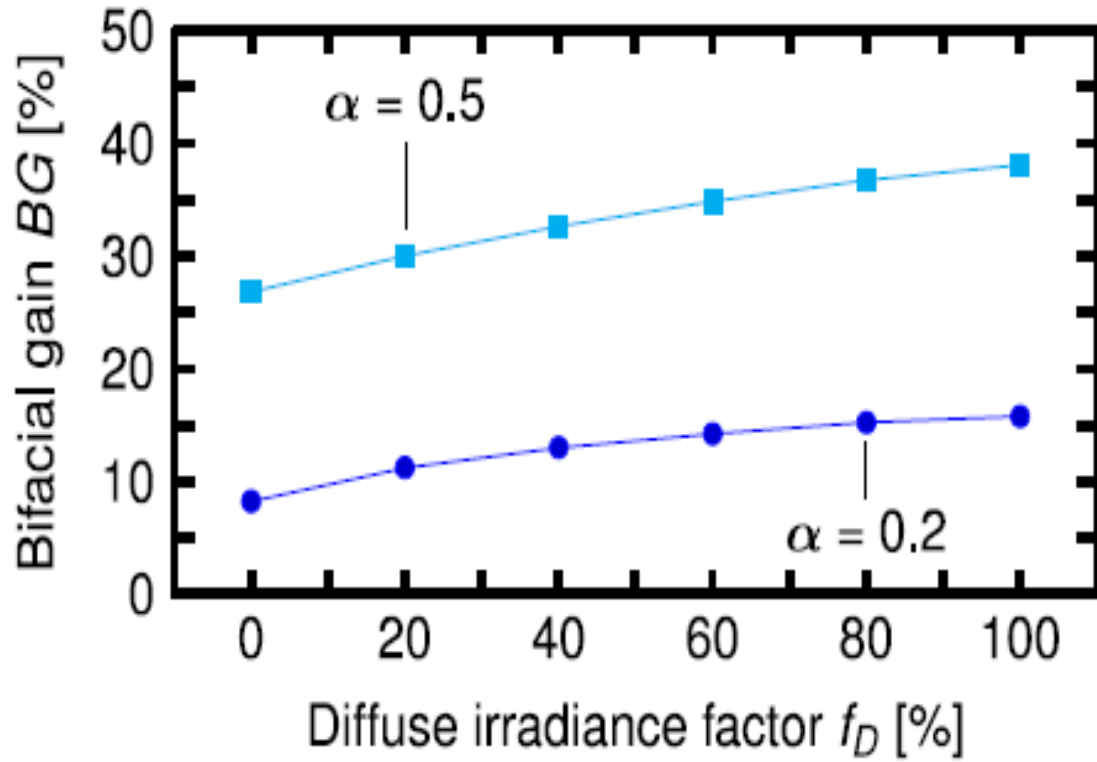
# Increased reliability with glass - glass



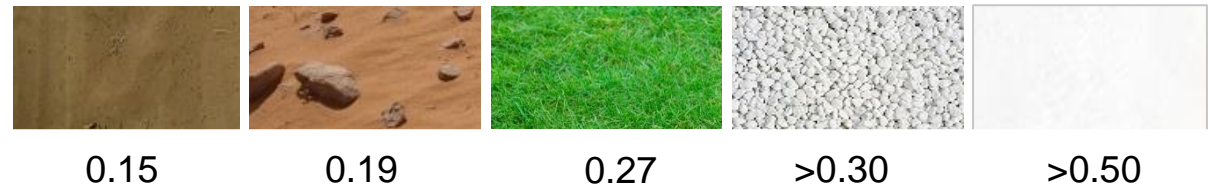
- Reduction of potential induced defects (PID)
- Increased robustness against moisture and UV degradation
- Durability 35 – 40+ years
- Mechanical robustness



# Bifacial → Energy gain



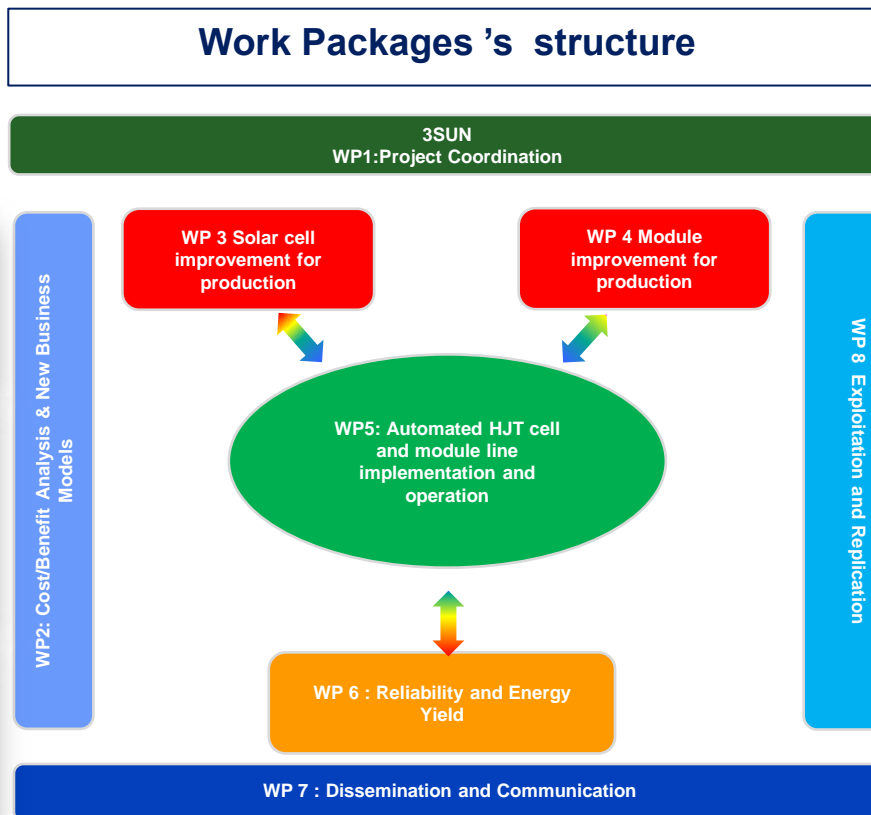
Albedo for different grounds



Develop an innovative European and sustainable manufacturing PV line to produce heterojunction technology (HJT) silicon solar cells and module. Scope: to set-up an automated line in real production environment and at the same time to a rapid scale up to more than 200 MWp .

## Industry 4.0 Directions:

- High automation level
- Man - Machine interaction
- From digital to real
- Data Analytics



**Bi-facial module prototype:**  
 15% bifacial gain  
 >35 years lifetime  
 >20% module eff (72 cells/module)

# Cell Line Development

## Path to 23% cell efficiency

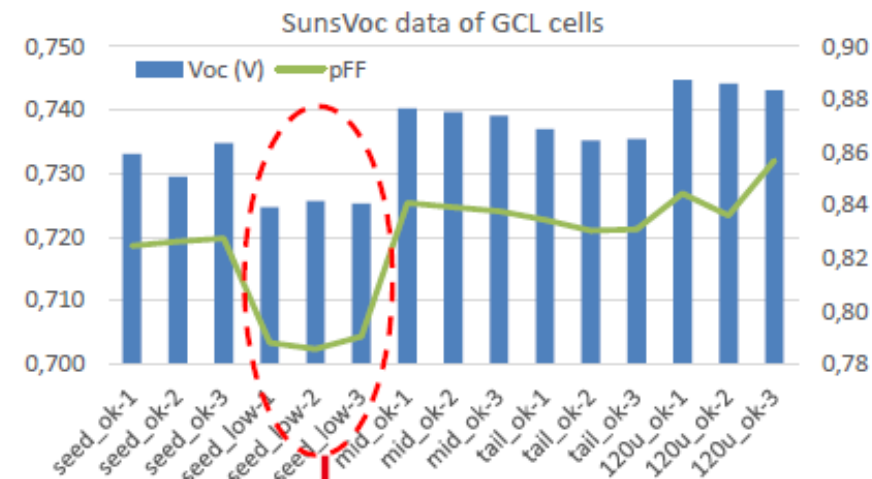
### Key activities in progress to 22.5 %:

Studies on BOM with particular focus on wafer and Ag paste

- Full ingot from GCL and full ingot from Longi tested (R&D ingots).
  - Impact of seed area on cell performance studies
- Ag paste optimization → a new layout that optimizes the usage of Ag maintaining same performances has been developed
  - - 10 % Ag paste usage + 0,01% absolute efficiency

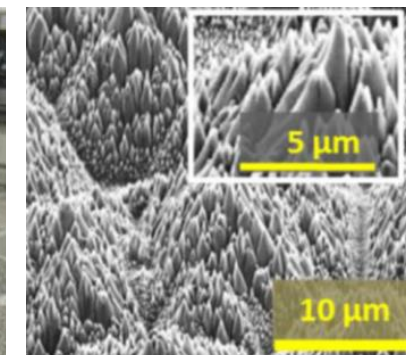
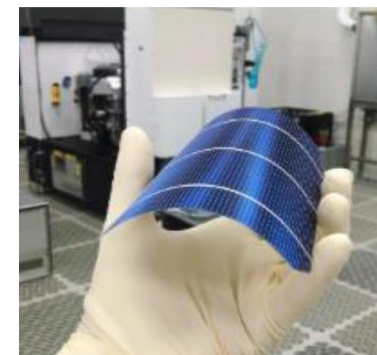
Passivation improvements (micro-doping effect)

Throughput improvements (PECVD chamber cleaning improvements)



### Medium term R&D (Eu Ampere/Other Cooperations)

- High lifetime ingots & wafers. Thicknesses reduction.
- Silicon wafer texturing process improvement: pyramid size for improved conformation low surface optical reflectivity
- New materials for improved passivation: SiC – SiN - Suboxides
- Selective contacts: MoOx,WOx, for holes; LiF for electron
- Advanced TCO materials and deposition methods: IOH, AZO, IWO.
- Advanced metallization: Low Silver content direct printing – Silver-Cu nanoparticles



Thank You!



3SUN



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