

TECHNOLOGY BEHIND THE WORLD'S LARGEST BIFACIAL PV POWER PLANT

Ashok Sinha, Chairman & CEO Presented at: 3rd BifiPV 2016 Miyazaki, Japan

12.8MW

- **Cost-competitive**
- Eco-friendly

Empowering the Sun from

Our detailed Value Proposition includes putting Bifacial HCT PV on the map and changing the status quo for sophisticated urban settings

- ~50 MW deployed in 24 countries
- Utilitarian PV → Artistic Design
- Functional → Beauty + Function





Changing the Status Quo

I. The most powerful panels around

- I. 310 to 510W STC
- II. 350 to 585W BFB 15%
- III. Integrated Optimizer option

II. Designed for adverse environments

- I. Partial shade, Low & Diffuse lighting
- II. Heat, Dust & Storms
- III. Corrosive marine conditions

III. Leapfrog Design

- I. Double glass
- II. Frameless
- III. World-class aesthetics

IV. Innovative HCT Platform

- I. Cell efficiency to 23.5%
- II. Module efficiency to 22.5% with BFB
- III. Hi Voc (720 750 mV), Lo TCE (-0.27%/C)

V. Low Cost with Quality that lasts

- I. Intelligent Lean Manufacturing
- II. Top Fire Class A rating, wind rating to 300 km/h

III. Easy Installation at 15° tilt for low O&M

Empowering the Sun from all Directions™

SUNPREME CONFIDENTIAL

Sunpreme is independently ranked among top 3 global providers

Current Efficiencies of Selected Commercial PV Modules Sorted by Bulk Material, Cell Concept and Efficiency



Note: Exemplary overview without claim to completeness; Selection is primarily based on modules with highest efficiency of their class and proprietary cell concepts produced by vertically integrated PV cell and module manufacturers; Graph: Jochen Rentsch, Fraunhofer ISE. Source: Company product data sheets. Last update: Nov. 2015.



Sunpreme HCT cells in Bifacial double glass modules

Showing the location of deposited junctions of p-i// i-n a-Si:H ultra thin films on Si substrate





SUNPREME LEAN MANUFACTURING PROCESS (<250C, 5 STEPS, 6 HR CYCLE)

TFT FPD TOOLS FOR CRITICAL DEPOSITION STEPS 2 & 3



Cu Metalized Sunpreme HTC Cell & 400W Module



www.sunpreme.com

Electricity generation by Sunpreme module is 20.6% higher than same name plate p-mono-Si module



- Bifaciality: 12.5% (conservative);
- LID: 2.5% (compare with AIBSF mono);
- Temp coeff: 2.43%
 (based on Sunpreme

 -0.28% vs. mono -0.41%)
- Regular degradation: 2.14% (based on Sunpreme 0.6% vs. mono 0.7%, for 25 years).
- 5. Better low light performance, higher Voc



Think all premium panels are the same?

Think again! Sunpreme 420W (385 + 15% BFB) vs 350W top-of-the line p- mono PERC, ASP 40 ¢/W

. Sunpreme's effective apple-to-apple ASP is only 35.6 ¢/W even for an assumed list of 84 ¢/W . ~25% more energy (KWhr = Revenue for the Developer) in C&I (Commercial & Industrial) applications



Differentiators (not monetizing Class A fire & 300 kmh typhoon rating, nor 0.1% less degradation/ yr over 25 yrs)



* Not including inverter portion of the BOS at 18 ¢/W for a total BOS of \$1.25/W

Our 500W Duo panels produce a nearly flat, 3-peak power profile with 17% greater energy and 18% more energy hours and no inverter clipping



- In Duo configuration (red) the composite produced a broad, nearly flat top plateau, with extended width on the time scale
- No need for power clipping at mid-day
- The Duo power profile yields 17% greater energy and extends the daily production hours by ~18%
- A significant improvement over an equivalent number of "status quo" panels
- The Duo may compare favorably with 500W panels on single or dual axis trackers

Then, Sunpreme Bifacial Modules can do Applications which others simply cannot, e.g. Highway Smart Noise Barriers in Sweden



Analysis - Byggvesta - Sunny Portal | Byggvesta 😨



Customer Energy Production Data

<u>Byggvesta</u> 7 pcs 300/270 Wp. Test location from April 2016. Shows yields clearly without seld-shading effect.



Our core competencies cover all aspects of the Business

animation



- 1) Distributed Commercial Roofs
- 2) Islands
- 3) Cells on Gen 6 \rightarrow Gen 8 TFT trays
- 4) CAPEX \$300m/GW, 50% less than Benchmark
- 5) TF Junction ON, not IN the Si
- 6) Larger, thinner wafers
- 7) 15% Bifacial Boost
- 8) Self-cleaning
- 9) Adverse environments OK
- 10) Utilitarian → Aesthetic
- 11) Superlative wind & fire ratings
- 12) Lean 6-step process
- 13) 10 hr. cycle time 50% of bench mark, 80% less energy
- 14) 17% higher AC energy
- 15) 33% lower thermal coefficient
- 16) 10% greater low-light response
- 17) Proven out on 50MW Bifacial installed base in 24 countries



Thank You!



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